



# ANNUAL **2017** REPORT

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Protecting Workers. Supporting Members. Advancing Global Safety



Protecting Workers. Supporting Members. Advancing Global Safety

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# MESSAGE

## To The Membership



Dear Members,

It's an honor to have been selected to take over here at ISEA. I am looking forward to building on the history of excellence that this organization has established, and would like to recognize the great work of the whole ISEA team in making this year, another record-breaking success for member recruiting!

The 2017 hurricane season will also be remembered as one of the busiest and most destructive hurricane seasons on record. Being new to this industry, I have been amazed by the willingness of our members to roll up their sleeves and help those impacted by these storms with PPE donations. ISEA coordinated with federal agencies where possible, steered available resources to affected areas and communicated PPE requirements and recommendations in recovery efforts.

I would like to end my first President's Annual Report message on a personal note. My early career was built largely on advocacy for energy efficiency, greenhouse gas reduction, and recycling policy. I am a career trade association executive, and I believe passionately that all industries deserve great representation. I also believe that I am the right person to provide that advocacy for ISEA. I am, and the entire ISEA staff are, true believers in your mission to keep people safe. We will continue to work to be the tireless advocate of that mission.

I'm happy to be on board here at ISEA and I'm looking forward to the coming year!

All my best,

Chuck Johnson  
President

# LEADING THE INDUSTRY

## **ISEA is the Voice of Credibility for the Safety Equipment Industry**

ISEA is the association for personal protective equipment and technologies – equipment and systems that enable people to work in hazardous environments.

For more than 80 years, ISEA has set the standard for personal protective technologies, supporting the interests of its member companies who are united in the goal of protecting the health and safety of people worldwide.

ISEA is a recognized leader in the development of safety equipment standards, in the U.S. and around the world, ISEA works with Congress and government agencies to consult with policy makers whose decisions affect the industry. It is a forum for information sharing and industry action, providing market insight and advocating for the use of personal safety equipment to keep workers safe.

ISEA advocates for public policies that favor worker protection, and ISEA members are leaders in the safety equipment industry. Manufacturer and Associate members alike are building relationships with key audiences to advance their organizations, grow the industry and promote product performance standards and the proper use and selection of safety equipment to keep workers safe on a global scale.

The association ended the 2017 season in sound financial condition, with a reserve of funds available for expanded member programs and services.

ISEA's record membership growth continued in 2017, and revenues are keeping pace with this growth. In addition to new memberships, ISEA once again tripled the education program revenue.



# ISEA MISSION

The mission of the International Safety Equipment Association is to support and promote the common business interests of its member companies. ISEA members are united in the goal of protecting the health and safety of people worldwide exposed to hazardous and potentially harmful environments.

The association provides the forum through which its members can work to:

- Promote the standardization of safety equipment
- Represent the industry's interests before governmental bodies, and interpret government actions to the industry
- Collect and disseminate information about the industry
- Maintain links to other organizations in the safety industry worldwide
- Promote the proper use of personal protective equipment as essential to worker safety and health
- Develop and deploy training and education programs for members, users and stakeholders

# ISEA VISION

To be the preeminent thought leader and unite the safety equipment industry worldwide through knowledge, networking and advocacy.



# GOVERNANCE

ISEA is run by its members and decisions are made by the Board of Trustees, product groups and committees, and implemented by a full-time professional staff. The Board of Trustees, elected by the membership, is the governing authority. The Board makes the policy decisions, approves the budget, and develops the Strategic Goals that sets the direction for ISEA programs. ISEA is a not-for-profit corporation, organized under a set of Bylaws and policy documents that ensure that its activities conform to all legal requirements, preserve members' rights, and represent the consensus view of the industry. Each member company, regardless of size, has one vote in any matter before a product group or the association.

# KEY STRATEGIC FOCUS AREAS

ISEA's Strategic Plan provides focus and direction to all the association's activities. It expresses the common purpose of the association and its member companies in accomplishing successful standards development, government outreach and knowledge access programs for the benefit of the industry.

## **Standards and Technology**

Successfully manage all aspects of the American National Standards under its purview, from drafting through consensus development and approval, publication, interpretation, pro-motion and periodic updating. As a recognized, accredited developer of consensus standards, the association's expertise is in managing the process – bringing together stakeholders including producers, users and regulators and subject matter experts, reconciling disparate views and producing standards that satisfy the demands of the marketplace as well as personal protection. In addition to its own standards, ISEA is officially represented on numerous standards committees of other organizations in the U.S. and around the world, and is a trusted participant in standards deliberations in government agencies.

## Government Advocacy and Information

Maintain a strong and steady relationship with important government agencies and Congress, working to influence laws and regulations that affect ISEA members' business and products. Through comments and testimony, official meetings and constant interaction, ISEA also performs an important role in interpreting the actions of government, keeping its members informed and providing them with a virtual Washington office to represent their collective interests.

## Knowledge Access and Exchange

Be recognized as the forum for the free exchange of ideas and information. This includes not only the multi-channel flow of information through various internal and external media, but also networking - the interchange among members at association meetings and functions. ISEA represents the industry to other stakeholders and the public through appearances at conferences and shows, publications and electronic media.

## Education and Industry Development

ISEA identifies opportunities to provide targeted training by leveraging the product and technology expertise of its member companies, to prepare and deliver training and education programs that benefits its member companies by providing the following:



### Workforce Development and Training

- In alignment with growing the use of standardized safety equipment through the development and dissemination of technical knowledge, ISEA develops and deploy instructor-led, and web-based courses to educate sales and marketing professionals on the technical and regulatory fundamentals of workplace safety and health.
- The Qualified Safety Sales Professional (QSSP) training program and designation is a recognized and sought-after achievement, for sales and marketing personnel of personal protective equipment manufacturers and suppliers. ISEA maintains the high-standards of the QSSP program through frequent implementation of technological advancements and policy updates, as well as technology solutions that optimize adult-learning to support continuing education requirements of safety sales and marketing professionals.



### Research and Data Development

- ISEA's stewardship of industry research and data development initiatives elevates the association's positioning in discussions encompassing technological advancements and market disruptors, and provides members with relevant and timely information.

# ISEA Product Groups – An Essential Part of ISEA Membership

Product groups are the essential building blocks of ISEA membership. They enable companies making and marketing the same product or products to work together on common interests and concerns.

- Product groups supervise ISEA’s standards development activities. They host standards drafting committees, interpret standards for users and regulators, and appoint ISEA representatives to standards committees of outside organizations.
- Product groups review and evaluate government policies and initiatives, and provide ISEA input to Congress and agencies on product issues.
- Product groups plan and conduct market-focused programs such as data collection programs, product use and selection guides, and product promotional efforts.

Leadership comes from within the group, with a chairman elected every two years. Each member company of ISEA participates in the product groups for which it is eligible, and each member company, large or small, has one vote.

## Product Groups

Emergency Eyewash and Shower Group • Eye and Face Protection Group • Fall Protection Group • First Aid Group • Hand Protection Group • Head Protection Group • Hearing Protection Group • High Visibility Products Group • Instruments • Protective Apparel Group • Respiratory Protection Group

# ISEA COMMITTEES

## **Standards Policy and Planning Committee**

Chair:  
JP Sankpill,  
Essilor

To help ensure that standards meet industry and market needs, and are relevant to markets and technologies, members of the Standards Policy and Planning Committee examine new threats and technologies in the workplace, the role of ISEA and its relationship to other standards development organizations, the relevance of current standards, analyze gaps in product performance standards and recommend opportunities for future standards development.

## **Government Relations Committee**

Chair:  
Joann Kline,  
Kimberly-Clark  
Professional

The Government Relations Committee is tasked with identifying issues of concern and the level of attention appropriate to each, and setting priorities for ISEA information and advocacy activities. ISEA maintains close and cooperative working relationships with Congressional and federal officials whose decisions impact member company products and markets. ISEA advocates for adoption of voluntary consensus standards, and serves as a forum where member companies can speak with one voice on federal matters affecting the safety equipment industry.

## Marketing and Communications Committee

Chair:  
Tom Votel,  
Ergodyne

The Marketing and Communications Committee oversees the strategic communications and marketing objectives to promote ISEA's mission and enhance the association's platform, and to represent and project the value of the association to members, perspective members, and the safety industry as a whole. The committee creates strategies to promote ISEA and members as thought leaders united in the goal of protecting the health and safety of people worldwide.

## Education and Training Committee

Chair:  
Kelly Kolb,  
Kimberly-Clark  
Professional

Expanding and enhancing ISEA's professional development program is a top priority for the association and highly supported by its members. The Education and Training Committee directs proposed action plans to expand the association's professional development program. The committee plays a vital role in developing and prioritizing new ideas to expand ISEA's training offerings.





# ASSOCIATION **2017** HIGHLIGHTS

## Largest One-Year Growth in Membership for ISEA

After record membership growth in 2016, the momentum hasn't slowed. In fact, it's sped up. The association welcomed 16 new member companies in 2017, and successfully maintained a 98 percent membership retention rate.



Member companies continue to recognize the value of coming to ISEA, and we continue to ensure new companies, as well as all our companies, get real value for their participation in the association.

Participation is a key part of maximizing membership. At ISEA, companies come together to find common solutions, and give

direction to projects that will enhance the use of the right personal safety equipment. ISEA members know that the association works best when everyone works at it. New member representatives and ISEA veterans alike, are involved in product group activities, standards development and outreach to Congress and the new Administration.



## The Association Welcomed a New President

When ISEA's President, Daniel K. Shipp, announced his retirement in 2016, ISEA started an executive search for new leadership, and welcomed Charles D. Johnson as its new president, on August 1, 2017. Mr. Johnson succeeds Daniel K. Shipp, who retired after serving as the Association's president since 1993.

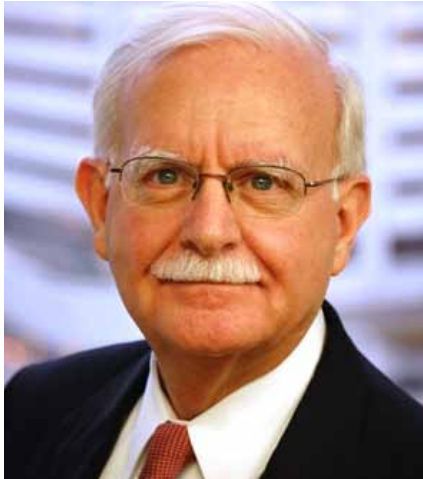
"Charles will be a tremendous addition to our leadership team, and a new voice for our strategic vision," said Eric Beck, ISEA Past Chairman and Strategic Market Consultant at MSA Safety. "Dan Shipp's service to the industry is unparalleled. The ISEA and our staff have reached many milestones over the course of his 24 years with the industry, and I am certain that Charles's experience and drive will lead to further success in the years to come."

*“Charles will be a tremendous addition to our leadership team, and a new voice for our strategic vision.”*

Eric Beck,  
ISEA Past Chairman and Strategic  
Market Consultant at MSA Safety.



# AWARD AND SCHOLARSHIP



## Honoring Our Past President

During his 24 years as President of ISEA, Daniel K. Shipp established ISEA as the “Voice of the Safety Equipment Industry.” The positive impact of his contributions to the industry is undeniable, and the health and life-saving impact for workers is inspirational. Mr. Shipp has rightfully established himself as a pillar of this industry.

ISEA was honored to present Dan with the 2017 Robert B. Hurley Distinguished Service Award, at the association’s Award Dinner on Nov. 29 at the Westin Arlington in Arlington, Va. ISEA presents the award each year to an individual who has made a significant contribution to the advancement and promotion of workplace safety and health. The association also started the Daniel K. Shipp Scholarship fund, to recognize the contribution that Mr. Shipp has made to ISEA and the safety and health of American workers, available to undergraduate students preferably enrolled in majors geared toward a Safety and Health career.



## 2017 Lincoln C. Bailey Scholarship Winner

Kelsey T. Shevlin of Columbus, OH, received the 2017 Lincoln C. Bailey Memorial Scholarship. She is the daughter of Thomas Shevlin, who is a Regional Sales Manager with ISEA member company FallTech. Headquartered in Compton, CA, FallTech is a leading manufacturer of fall protection products built for all industries where workers are exposed to falls from elevation. The Bailey scholarship provides \$2,500 each year to a deserving full-time student who is entering his or her junior year or senior year at an accredited college or university in the United States. The Bailey Scholarship is an ISEA member company benefit.

# STANDARDS AND TECHNOLOGY HIGHLIGHTS



## Dropped Object Prevention

### ANSI/ISEA 121 *Dropped Object Prevention Standard* - ISEA's New Initiative to Standardize Solutions to Protect Workers from Dropped Objects

ISEA and leading safety equipment manufacturers including, Ergodyne, 3M Safety, Guardian Fall Protection, Hammerhead Industries, Radians, Ty-Flot, and West Coast Corporation, joined together to standardize the solutions available to protect workers from objects falling from heights. These objects include hand tools, instrumentation, small parts, structural components and other items that have to be transferred and used at heights; and the implications from struck-by injuries can range from inconvenience or loss of productivity to life-altering injury or death.

The objective is to provide employers with a document, ANSI/ISEA 121 *Dropped Object Prevention Standard*, that establishes minimum design, performance, and labeling requirements for solutions that reduce dropped objects incidents in industrial and occupational settings. An industry first, the proposed standard will focus on preventative solutions actively used by workers to mitigate these hazards, and testing of these solutions.

"This standard will provide employers with important guidance on how to minimize the risk of dropped object incidents. That's an important part of any safety program," said Nate Bohmbach, Associate Product Director, Ergodyne and Chair of ISEA's Dropped Object Prevention Group.

Promotion of the standard included live presentations, articles placed in trade publications and educational materials distributed to end-user groups:





## “ISEA PPE Experts Presenting on Standardizing Solutions to Protect Workers from Dropped Objects at NSC Congress and Expo”



ISEA Members Participated in the NATE UNITE Panel on the Future of Dropped Object Prevention.

The annual NATE Unite event is widely regarded as the largest and most comprehensive event in

the U.S. for the wireless infrastructure industry. ISEA members discussed the upcoming ANSI/ISEA 121 Dropped Object Prevention Standard.

## Eye and Face Protection

In preparation for a standard revision, significant areas being discussed are biological hazards and optics, and with the recent growth in product group members, three additional

companies have joined the ISEA member only market data collection program.

## Emergency Eyewash and Shower

Representatives from several end-user communities (large industrial corporations, national labs, pharma etc,) shared their observations and offered input by participating in a survey put together by ISEA. Data from the survey provided useful information for possible revisions.

## Hand Protection – A New Standard for Impact Protection

To address the gaps in appropriately evaluating performance of a glove’s dorsal protection and assist employers in making informed product selections, the Dorsal Impact Task Group has developed a new standard to establish testing, classification and labeling requirements that offer back-of-the-hand impact protection.



## Head Protection

The Head Protection Group agreed to explore the development of a test method for assessing products at elevated temperatures, based on the NFPA 1977 wildland firefighting test. Members will proceed by participating in a round robin test evaluation.

## Protective Apparel

ISEA's proposed 203 standard on secondary flame resistant protective clothing is being revised after receiving several additional comments during recirculation. Another limited consensus body ballot is expected to initiate by the beginning of 2018.

ISEA members are reviewing draft changes to the ISEA 201 standard on insulative apparel used in cold weather work environments. Consensus balloting and public review is expected to begin at the end of 1Q 2018.

## Conformity Assessment

NIOSH published the National Framework for Personal Protective Equipment Conformity Assessment – Infrastructure document. ISEA staff and several member companies were instrumental in the early work and peer review of the document, which includes reference to the ANSI/ISEA 125 standard.

## The Future of Wearables and Big Data

ISEA participated in an invitation-only workshop hosted by AIHA that focused on the use of “big data” in the industrial hygiene and worker protection space, and provided a general overview of advances in IH equipment being explored by manufacturers in designing integrated equipment that can perform data logging, miniaturization, data outputs, wireless/Bluetooth capability, ability to connect wirelessly back to a home data capture system and other features.

# GOVERNMENT ADVOCACY AND INFORMATION HIGHLIGHTS

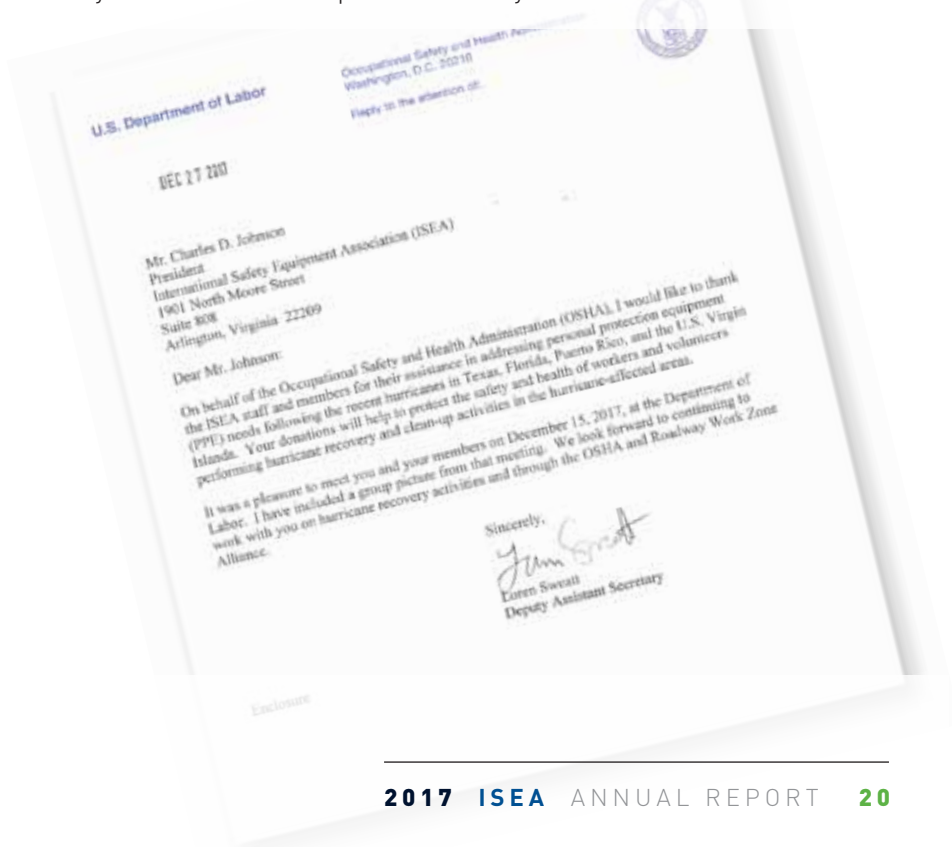


## ISEA on the Hill

The Board of Trustees on Feb. 27 met with Rep. John Moolenaar (R-MI) and Rep. Keith Rothfus (R-PA) to press for continued federal aid for the fire services, and for expanding liability protections for PPE needed during a pandemic. Board member John Kime from Avon Protection, led the discussion with Rep. Moolenaar, whose district includes Avon Protection's facility in Cadillac, MI. Board chairman Eric Beck, Strategy Consultant for MSA, presented the issues to Rep. Rothfus, whose district includes MSA's plant in Murrysville, PA.

## OSHA, ISEA Team Up to Distribute Safety Equipment to Protect Hurricane Cleanup, Recovery Workers

"OSHA's goal is to keep workers and volunteers safe while they perform cleanup and recovery operations, and the ISEA is an important partner in these efforts," said Deputy Assistant Secretary of Labor for Occupational Safety and Health Loren Sweatt.





## Working with NIOSH – Advocating for Improved Processes in Certifying Respiratory Protection

ISEA respirator manufacturers are demanding quicker turn-around times from the National Institute for Occupational Safety and Health (NIOSH) for certifications for a new respirator or to update an existing one. The optimal certification time frame is 3-4 months, but right now NIOSH may take up to one year to grant these applications. ISEA and the Respiratory Protection Group members are encouraging NIOSH National Personal Protective Technology Lab (NPPTL) leaders to think "out of the box" to find ways to shorten certification times.

## PREP Act

ISEA members are excited to begin working with Congressman John Moolenaar (R-MI), who will lead an effort in the U.S. House to expand the PREP Act to include all PPE (such as garments, nitrile gloves and powered air purifying respirators) needed to respond to a public health emergency.

## California Proposition 65 – For Safety Equipment Manufacturers

ISEA held several highly anticipated California Proposition 65 meetings, including in person, webinar and conference calls with Lynn L. Bergeson, Managing Partner of Bergeson & Campbell, P.C., and Lisa Burchi, counsel at Bergeson & Campbell, P.C., to answer pressing questions on Cal Prop 65 exemption for safety equipment manufacturers. ISEA continues to work with Bergeson & Campbell, P.C., to develop and provide beneficial information, specific to safety equipment manufacturers.





# KNOWLEDGE ACCESS AND EXCHANGE HIGHLIGHTS

**ISEA Participated in the “Protecting Our Heroes” National Campaign** – Exposure to over 80M viewers and readers, including a television spot for ISEA President Chuck Johnson, and several print and radio articles.



## What’s New? An Update on the State of Anti-Fog and Face Protection, Technologies and Best Practices



Fog limits the effectiveness of Personal Protective Equipment (PPE) for eye and face protection. According to the American National Standards Institute (ANSI), it is one of the three most significant barriers to their use, ahead of lack of comfort and fit and scratching. If lenses are fogged, people won’t wear them. If

workers can’t see, they could have accidents. A good anti-fog (AF) coating should prevent the formation of such droplets, but not all AF coatings are the same.

In the white paper, ISEA member company experts discuss the newest AF technologies, end-user experiences, manufacturer recommendations, and industry-specific best practices for spectacles, goggles, face shields, welding helmets, and full-facepiece respirators.

## Storm Cleanup Safety Equipment Resource Center

ISEA experts offered cleanup and recovery related resources to help first responders and cleanup crews be prepared to deal with the various hazardous conditions after natural disasters and severe weather. The online resource page focused on proper use and selection of safety equipment, risk management, and worker safety, and will be updated with new resources.







## Reminding Eclipse Viewers to Protect Their Eyes

On August 21, 2017, parts of the U.S. got the chance to see a total solar eclipse, and the entire country experienced at least a partial eclipse! ISEA participated by reminding eclipse viewers to stay safe, and take precautions to keep their eyes safe to truly appreciate this once-in-a-lifetime event. The consequences of not taking precautions are serious – such as impaired vision and possibly even blindness. ISEA’s social media campaign reached over 5 thousand people each day, the week leading up to the eclipse, and reached over 50,000 thousand people the day of the eclipse.

## N95 Day – The Importance of Respiratory Protection



Each year, NIOSH highlights the importance of the N95 filtering facepiece respirator. For 2017, they expanded the conversation

“Beyond the N95” to some other types of respiratory protection, and ISEA supported the promotion and celebration of N95 Day. (

## Partnering with OSHA



OSHA’s National Safety Stand-Down was created to raise fall hazard awareness across the country in an effort to stop fall fatalities and injuries. ISEA distributed an updated Fall Protection Use and Selection Guide. Additionally, ISEA member companies conducted training and several initiatives to align with the Safety Stand-Down.

ISEA partnered with OSHA, the National Safety Council, the American Industrial Hygiene Association, the American Society of Safety Engineers, and the National Institute for Occupational Safety and Health for Safe + Sound Week June 12-18, a nationwide effort to raise awareness of the value of workplace safety and health programs.

# EDUCATION AND INDUSTRY DEVELOPMENT HIGHLIGHTS

**ISEA announced two new online training programs for safety sales and marketing professionals, part of the association's strategic initiative to provide quality professional development programs to broaden knowledge and competency in occupational health and safety.**

The **Introduction to Occupational Health and Safety (IOHS)** course is designed to introduce professionals to the fundamentals of workplace health and safety. The course is geared towards professionals new to the occupational health and safety industry, including Inside Sales Representatives. By completing this course, participants will work towards developing knowledge of the origination of occupational health and safety in the U.S., understanding risk management, the hierarchy of controls, as well as standards development and the organizations that develop them. They will also consider how occupational health and safety connect to people, company brand and reputation and profitability.

The **Advanced Arc Flash Safety Training** program is designed for safety sales professionals to gain a deeper understanding of the safety precautions involved in the electrical workplace. By completing this course, participants will have advanced knowledge about arc flash, arc rating, hazard analysis, and different safety

standards and regulations. The course also dives into personal protective equipment (PPE) within the electrical industry, PPE ratings and why PPE is important, and the strategy for selecting PPE by matching to the hazard. Individuals who have completed the **Qualified Safety Sales Professional (QSSP)** course from ISEA will find the in-depth topics beneficial.



For the past 20 years, ISEA has been providing the Qualified Safety Sales Professional (QSSP) training program and designation, a recognized and sought-after achievement, to the sales and marketing personnel of personal protective equipment manufacturers and suppliers.

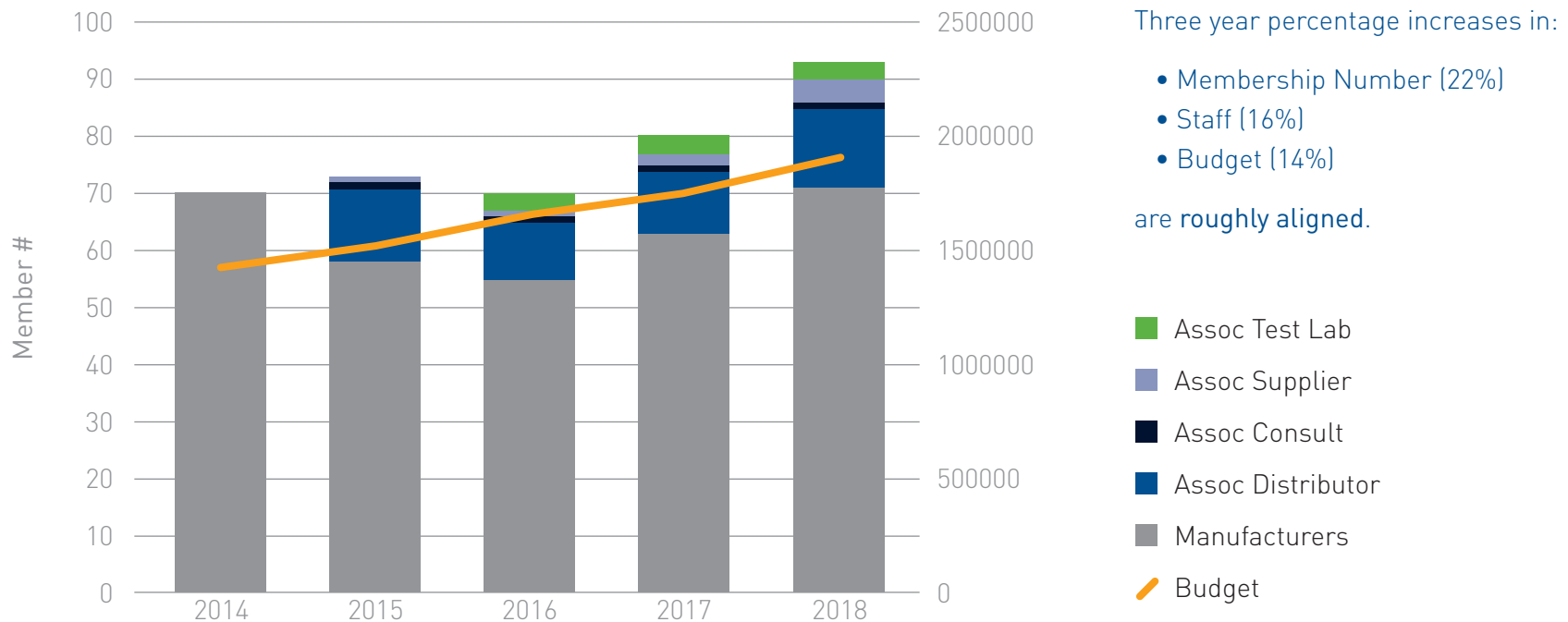
"ISEA continuously strives to develop the type of education programs that will help safety sales professionals become better safety partners to their customers," said ISEA President Chuck Johnson.

# 2017 FINANCIALS

The International Safety Equipment Association is a strong, financially sound and active organization of companies that share a common purpose. In 2017, the association accomplished the following financial goals:

- 97% member retention rate
- Revenue exceeded 2017 budget
- Spending below budget for 2017
- The association tripled its QSSP revenue in 2017

## Growth of Budget and Membership



# 2018 ACTION AND RESOURCE PRIORITIES

ISEA will amplify our industry's voice to our customers, our government policy makers, and to our own industry. Education and Information Resources will be a major focus of our activities in 2018.

The association has plans to double down on our success and undertake a re-evaluation of our value proposition and our membership criteria, to ensure that our growth is sustainable and that we continue to be responsive to membership needs through the following areas:

## **ORGANIZATION**

- Expand Vision statement and strategic priorities
- Revise bylaws
- Foster communication across functional groups

## **MEMBERSHIP**

- Review value proposition and membership criteria

## **STANDARDS**

- Promote Conformity Assessment
- Address interoperability, big data, instrumentation trends

## **GOVERNMENT**

- Focus on occupational safety and health policy
- Support member interests in general policy
- Develop our message to deliver standards

## **COMMUNICATIONS**

- Develop market analytics program
- Drive targeted thought leadership
- Partner with other recognized safety related organizations and end-user groups

## **EDUCATION AND TRAINING**

- Expand the ISEA mandate
- Launch QSSP 2.0
- Deploy digital technology as appropriate for all educational offerings

# OUR LEADERSHIP – 2017 ISEA OFFICERS AND BOARD

## OFFICERS

PRESIDENT  
(Past) Daniel K. Shipp /  
(Current) Charles D. Johnson

CHAIRMAN  
Eric Beck  
Strategic Marketing  
Consultant MSA Safety

VICE CHAIR  
Sheila Eads  
President and CEO  
Erb Industries

PAST CHAIRMAN  
Brian Lyons  
Vice President,  
Sales and Marketing  
International Enviroguard

## BOARD OF TRUSTEES

Jim Johnson  
General Manager  
Encon Safety Products

Nate Kogler  
Director of Product Management  
Bradley Corporation

John Kime  
COO  
Avon Protection Systems

Charlie Roberson  
Senior Vice President  
International Sales & R&D  
Lakeland Industries, Inc.

Tom Votel  
President & CEO  
Ergodyne

Craig Wallentine  
Global Business Development  
Manager  
DuPont Personal Protection

## ISEA STAFF

Daniel K. Shipp President (Past)  
Charles D. Johnson (Current)

Cristine Z. Fargo  
Director of Member and Technical Services

Daniel I. Glucksman Director of Public Affairs

Lydia Z. Baugh  
Director of Communications

Ann M. Feder  
Office Services  
Manager/ Accounting

Sabra L. Decker  
Meeting Planner

Tanya Brosnan  
Member Services Manager

# ISEA MEMBER COMPANIES

As the association for companies that design, manufacture, test and market personal safety equipment used in the workplace, ISEA and its member companies are united in the common goal of protecting the health and safety of people exposed to hazardous and potentially harmful environments.

## MANUFACTURER MEMBERS

3M Company  
5.11 Tactical Series  
A-Med Supply (Oliver Landon International)  
Accuform  
Ansell  
ARI  
Avon Protection Systems, Inc.  
Blauer Manufacturing Co.  
Bollé Safety  
Bose Corporation  
Bradley Corporation  
Buckingham Manufacturing Co., Inc.  
Bullard  
Bulwark  
D30  
Draëger Medical Systems, Inc.  
DSM Dyneema  
DuPont Personal Protection  
Edge Eyewear  
Elk River, Inc.  
Encon Safety Products  
ERB Industries, Inc.  
Ergodyne  
Essilor of America  
FallTech  
Gateway Safety, Inc.  
Gentex Corporation  
Guardian Equipment  
Guardian Fall Protection  
Global Glove  
Hammerhead Industries, Inc.

Haws Corporation  
HexArmor  
Honeywell Industrial Safety  
Hughes Safety Showers  
International Enviroguard, Inc.  
Ironwear  
Kappler, Inc.  
KASK, America  
Kimberly-Clark Professional  
M.L. Kishigo Manufacturing Co.  
Klein Tools, Inc.  
Lakeland Industries, Inc.  
Magid Glove & Safety Mfg. Co. LLC  
Majestic Glove  
Malta Dynamics  
MCR Safety  
Mechanix Wear, Inc.  
Moldex-Metric, Inc.  
MSA Safety Inc.  
NASCO Industries, Inc.  
National Safety Apparel  
OccuNomix International, LLC  
ORAFOL Americas Inc.  
Pacific Safety Supply Inc.  
PAFtec Australia Pty Ltd (CleanSpace)  
Performance Textiles, div. of Brand & Oppenheimer Co.  
Petzl  
Prevor Inc.  
Protective Industrial Products, Inc.  
Radians, Inc.  
Rasco FR  
Safe Reflections, Inc.

Safety Optical Service  
Scott Safety  
Sellstrom Manufacturing Co. (A SureWerx Brand)  
Speakman Company  
Tingley Rubber Corp.  
Ty-Flot  
Werner Co.  
West Coast Corporation  
World Fibers,

## ASSOCIATE MEMBERS

Airgas Safety, Inc.  
A&M Industrial, Inc.  
ArcWear.com  
BDI  
Conney Safety Products  
Corvex Connected Safety  
Fastenal Company  
Intertek  
Jendco Safety Supply  
Luxfer Gas Cylinders  
Matheson  
Motion Industries  
MSC Industrial  
Murdock Webbing Co., Inc.  
Saf-T-Gard International  
Service Supply of Victoria  
Technical Solutions & Services, Inc.  
UL  
Vallen Distribution  
Vartest Laboratories  
W.W. Grainger, Inc.





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ISEA on LinkedIn: [http://bit.ly/isea\\_LinkedIn](http://bit.ly/isea_LinkedIn)